



Module Handbook

[Modules are available to students coming on the following incoming programmes: non-European exchange; European exchange; full-year fee-paying study abroad]

Undergraduate Incoming Students

2025/2026

Durham University Business School

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A: THE SCHOOL

Durham University Business School (<http://www.dur.ac.uk/business>) is a vibrant and multi-disciplinary business school based in Durham City Centre, offering access to several locations across the city.

Location maps are found here: <https://www.dur.ac.uk/map/>

Durham University Business School is one of the longest established business schools in the UK. Together we combine academic excellence, internationally rated research and superb student support services to give students the very best business education:

- Durham University was ranked 6th overall in **The Guardian University Guide 2025** and 7th in **The Complete University Guide 2025**.
- In the **QS World University Rankings 2025**, the University is 89th.
- 58th in the **FT European Business School Ranking 2024**.
- Durham University Business School is one of an elite group of institutions worldwide recognised by all three major accreditation bodies: AACSB, AMBA and EQUIS.
- All Durham University Business School's MSc Finance programmes have Chartered Financial Analyst (CFA)® recognition through partnership status with the Institute.

The Business School is underpinned by a world-class academic community:

- 140+ full or part time, plus visiting faculty
- Pool of quality academics, practitioners and consultants and an active guest speaker programme from leading public and private sector organisations

Its student body represents over 100 nationalities, comprising:

- c. 2800 undergraduate students* at Durham Campus.
- c. 1200 postgraduate taught students*, including DBA, MBA, MA, MSc.
- 200+ doctoral research students*.

*Student numbers representative of 2023/24

A1: School Coordinators:

International Team, Durham University Business School:

- Pauline Dowson-Pounder - International Experiences & Partnerships Manager
- Natalie Mcneil – International Experiences & Partnerships Coordinator
- Ryan Wong – International Experiences & Partnerships Administrator

International, Engagement and Careers Team

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Exchange Coordinator (Academic):

Dr Chrysostomos Apostolidis

All queries should be sent to business.international@durham.ac.uk

For further information to support you during your time at Durham University, please visit the Durham University Business School (DUBS) [Incoming Exchange Students](#) intranet site! You will be able to access this once your IT access is set up.

B: DEGREE PROGRAMMES OFFERED

At undergraduate level, Durham University Business School offers a range of single and joint honours degree programmes:

Accounting

- **BSc (Hons) Accounting**
- **BA (Hons) Accounting and Finance**
- **BA (Hons) Accounting and Management**

Economics

- **BA (Hons) Economics**
- **BA (Hons) Economics and Politics**
- **BA (Hons) Economics with Management**
- **BA (Hons) Philosophy, Politics and Economics**

Finance

- **BSc (Hons) Finance**

Management and Marketing

- **BA (Hons) Business and Management**
- **BA (Hons) Marketing and Management**

Details of these programmes can be found in the University's Faculty Handbook Online at:

[Faculty Handbook - Undergraduate Module Handbook 2024/2025](#)

C: REQUIREMENTS AND RESTRICTIONS

This section contains important information for setting up your academic programme at Durham University. Please read through this section carefully before considering your modules and filling in your Learning Agreement.

At Durham University, agreements are signed by individual university departments and are not university-wide agreements. This means that, in general, exchange students will have to choose modules (courses) within the Durham University department through which the agreement with their home university has been signed (students should check with the Exchange Coordinator in their university if they are not sure which department this is).

Modules offered by outside departments are subject to availability and can only be taken with prior consent from the relevant department. Certain restrictions may also apply to courses in some departments and students need to follow the advice below carefully before completing their application form.

All undergraduate degrees at Durham University have a modular structure consisting of modules that are usually studied over either one or two term terms of the year.

All modules are taught in English, consist of lectures and seminars/workshops, and are assessed in the year in which they are taught. This takes the form of:

This handbook is updated on 28 January 2025.

- Assignments (held during the academic year) and/or,
- Examinations (held in May/June). Students must be available during the examination period.

Individual assessment format and details for each module can be found in the relevant module outline (see the list of modules further below for details).

Students will be allocated to timetable compatible seminar groups by the Learning and Teaching team a couple of weeks after the start of teaching.

Students are asked to go through a module approval process prior to entering modules on their Learning Agreement. Incoming exchange students will have the opportunity to study any combination of modules from the undergraduate programmes offered by the Business School that are listed on the Module List in this Module Handbook, subject to:

- Successfully meeting any prerequisite study requirements (and providing proof of the completed comparative prerequisite study within their own university).
- Timetable restrictions.

Exchange students should also have access to [My Timetable](#) once registered on modules.

The [Online Timetable](#) will only show an overview of scheduled teaching activities via location or module whereas your personal timetable [My Timetable](#) will show you all the activities which you have been allocated to and should attend.

Undergraduate Timeline:

Term Dates Academic Year 2025/2026	
Induction Week	29 th September – 5 th October 2025
Michaelmas Term (Term 1)	6 th October – 12 th December 2025
Epiphany Term (Term 2)	12 th January – 20 th March 2026
Easter Term (Term 3)	27 th April – 26 th June 2025

Co-requisites / Prerequisites

Co-requisite* means you must take that module **together with** another.

Pre-requisite* means you must have completed the prerequisite module **before** studying the current module. For example, the prerequisite for Behavioural Finance is Corporate Finance. If you have already studied Corporate Finance at your home university then you may be able to study Behavioural Finance in Durham (subject to approval).

*The above restrictions are to enable students to understand the material that they are studying.

For more information about the Co-requisites/ Prerequisites of a particular module, please refer to the module list below and the [Faculty Handbook](#).

Transcripts:

You will receive your official transcript in July/ August; in the interim, the Learning & Teaching Team can provide students with an unofficial statement of marks (subject to the release of provisional marks).

D: MODULE DETAILS

To find further details for each module (e.g., prerequisites, aims, content, teaching methods and learning hours, method of assessment etc.) please refer to the links in the Module List 2025-2026.

D1: MODULES AVAILABLE TO INCOMING EXCHANGE STUDENTS

The following section lists modules that are available to you. Modules are grouped by department, as follows:

- Section A: Accounting modules
- Section B: Economics modules
- Section C: Finance modules
- Section D: Management and Marketing modules

Each section is then sub-divided, as follows:

- Term 1 modules
- Term 2 modules
- Full-Term modules

Please note that this module list is subject to change. Should any module(s) become unavailable, students will be notified, and the updated module list will be shared with all students.

Study Load

The full-year study load at Durham University is 60 ECTS credits (equivalent to 120 Durham Credits). Exchange students can choose from a range of Full-Year and One-Term modules, each worth 10 ECTS credits. To ensure students have a balanced study load across the academic year, we ask students to undertake an equal number of ECTS credits in Term 1 and Term 2. For example, if you decide to undertake three Term 1 modules, we will ask that you also undertake three Term 2 modules to maintain a balanced study load.

Module List 2025-2026

Section A: Accounting

Term 1

Module Code (click on links below to view module outline and assessment)	Prerequisites or Co-requisites	Module Title	ECTS Value
Level 2			
ACCT2081	Fundamentals of Management Accounting OR Introduction to Management Accounting	Management Accounting	10
Level 3			
ACCT3091	Financial Reporting OR Corporate Financial Reporting	Corporate Reporting	10

Term 2

Module Code (click on links below to view module outline and assessment)	Prerequisites or Co-requisites	Module Title	ECTS Value
Level 1			
ACCT1121	None	Principles of Taxation	10

Section B: Economics

Full-Year Modules

Module Code (Click on links below to view module outline and assessment)	Prerequisites or Co-requisites	Module Title	ECTS Value
Level 1			
ECON1011	A in A-Level in Maths or equivalent	Principles of Economics	10
ECON1021	A in A-Level in Maths or equivalent Co-requisites: Principles of Economics (ECON1011)	Economic Methods	10
ECON1051	A in A-Level in Maths or equivalent Co-requisites: Principles of Economics (ECON1011)	The Economics of Sustainability	10
ECON1071	No Prerequisites Co-requisites: Principles of Economics (ECON1011)	The World of Economy	10
ECON1081	No Prerequisites Co-requisites: Principles of Economics (ECON1011)	Introduction to the History of Economic Thought	10
ECON1181	A in A-Level in Maths or equivalent Co-requisites: Principles of Economics	Mastering Data and Computation	10

	(ECON1011) and EITHER Economic Methods (ECON1021) OR Calculus I (MATH1061) AND Linear Algebra I (MATH1071) AND Probability I (MATH1597) AND Statistics I (MATH1617)		
Level 2			
ECON2011	Principles of Economics and EITHER Economic Methods OR Calculus I AND Linear Algebra I AND Probability I AND Statistics I Co-requisites: Microeconomics	Macroeconomics	10
ECON2021	Principles of Economics and EITHER Economic Methods OR Calculus I AND Linear Algebra I AND Probability I AND Statistics I Co-requisites: Microeconomics	Microeconomics	10
ECON2291	Principles of Economics AND EITHER Economic Methods OR Calculus I AND Linear Algebra I AND Probability I AND Statistics I	Economic Theory (students can only take this module or macro or microeconomics)	10
ECON2061	Principles of Economics AND EITHER Economic Methods OR Calculus I AND Linear Algebra	Econometrics	10

	I AND Probability I AND Statistics I		
ECON2271	Principles of Economics	Macroeconomic Applications and Policy	10
ECON2261	Principles of Economics	Microeconomic Applications and Policy	10
ECON2141	Principles of Economics AND EITHER Economic Methods OR Calculus I AND Linear Algebra I AND Probability I AND Statistics I	Behavioural and Experimental Economics	10
Level 3			
ECON3011	Macroeconomics AND Microeconomics AND Econometrics OR Economic Theory AND Econometrics	Applied Econometrics	10
ECON3071	Macroeconomics AND Microeconomics OR Economic Theory	International Economics	10
ECON3081	Macroeconomics AND Microeconomics OR Economic Theory	Labour Economics	10
ECON3111	Macroeconomics OR Economic Theory	Monetary Economics	10
ECON3161	Microeconomics OR Economic Theory	Environmental Economics and Policy	10
ECON3171	EITHER Macroeconomics AND Microeconomics OR Economic Theory	Development Economics	10
ECON3201	Microeconomics OR Economic Theory	Advanced Microeconomic Theory	10
ECON3211	Macroeconomics AND Microeconomics	Advanced Macroeconomic Theory	10
ECON3301	Microeconomics OR Economic Theory	Game Theory and Applications	10

Section C: Finance

Term 1 Modules

Module Code (Click on links below to view module outline and assessment)	Prerequisites or Co-requisites	Module Title	ECTS Value
Level 1			
FINN1047	None	Quantitative Methods 1	5

Term 2 Modules

Module Code (Click on links below to view module outline and assessment)	Prerequisites or Co-requisites	Module Title	ECTS Value
Level 1			
FINN1037	None	Quantitative Methods 2	5
Level 2			
FINN2031	None	Financial Econometrics 1	10

Full Year Modules

Module Code (Click on links below to view module outline and assessment)	Prerequisites or Co-requisites	Module Title	ECTS Value
Level 3			
FINN3061	Foundations of Finance AND Corporate Finance	Real Estate Finance	10
FINN3101	Financial Markets and Institutions	Financial Derivatives and Financial Engineering	10

FINN3021	Financial Markets and Institutions OR Corporate Finance	Security Investment Analysis	10
FINN3081	Corporate Finance	Behavioural Finance	10

Section D: Management and Marketing

Term 1

Module Code (Click on links below to view module outline and assessment)	Prerequisites or Co-requisites	Module Title	ECTS Value
Level 1			
BUSI1141	None	People, Management and Organisations	10
BUSI1271	None	Foundations of Effective Marketing	10
BUSI1171	None	The Changing World of Business	10
Level 2			
BUSI2331	None	Consumer Behaviour	10
BUSI2181	None	Operations Management	10
BUSI2311	None	Research Methods and Statistics	10
BUSI2371	None	Managing Marketing Communications	10
Level 3			
BUSI3161	Introduction to Leadership	Leadership	10
BUSI3041	None	Asia and the Pacific Rim	10
BUSI3241	None	Corporate Responsibility and Sustainability	10
BUSI3281	None	Work, Organisation and Society	10
BUSI3351	None	Global Sport Business	10
BUSI3381	None	Managing Organisational Change	10

Term 2

Module Code (Click on links below to view module outline and assessment)	Prerequisites or Co-requisites	Module Title	ECTS Value
Level 1			
BUSI1211	None	Strategy in Practice	10
BUSI1231	None	Introduction to Leadership	10
Level 2			
BUSI2141	None	Entrepreneurship	10
BUSI2151	None	Information Systems	10
BUSI2161	None	Human Resource Management	10
BUSI2321	None	Applied Brand Strategy	10
BUSI2341	None	Innovation Management	10
Level 3			
BUSI3171	None	Corporate Entrepreneurship	10
BUSI3361	None	How to Read Business	10
BUSI3401	None	Facing the Future	10

Frequently Asked Questions

1. Where do I find information about specific modules?

Module outlines are available at [Faculty Handbook](#) provide you with a very good overview of the delivery, contents and assessments for each module. You will be able to access more detailed information (including instructors, detailed syllabus, lecture notes, reading lists etc.) upon arrival at Durham University and after registration at Durham University Business School. We regret we cannot send you these in advance as they may be subject to changes.

Please be careful and consult our Faculty Handbook when you select modules for Term 1 (Michaelmas) and Term 2 (Epiphany).

2. How many ECTS can I gain from each MSc module?

Upon successful completion of each Undergraduate module (pass mark is 40%), you will gain 10 ECTS.

3. Which modules can I select?

Any module from the module list in this Module Handbook (subject to you holding the relevant prerequisites/co-requisites and approval from the Exchange Coordinator).

4. I have applied, but I have not received confirmation of my placement at DUBS yet.

The confirmation of a placement is sent by our central International Office and they typically deal with a very large number of applications.

5. The confirmation of my placement (offer letter) says I cannot take some modules I had selected.

This may be due to several reasons (e.g. module is not running or is delivered in a different term, etc.) and those will be stated on the confirmation letter. You can change your module choice prior to arrival.

6. How to Register?

You will complete registration on our online platform – Banner Self Service on your arrival and confirmed at induction.

7. Can I change modules?

Module changes are possible prior to arrival and until Friday 11th October 2024. Please email business.international@durham.ac.uk with your request.

8. What happens if I have a lecture clash?

Modules that show timetable clashes cannot be approved. You will need to review your module selection and resubmit for approval.

9. When will I receive my transcript?

You will receive your official transcript in July/ August; in the interim, the Learning & Teaching Team can provide students with an unofficial statement of marks (subject to the release of provisional marks).

10. How do I get my documents signed?

- Learning agreements – any amendments to your LA can be emailed to business.international@durham.ac.uk

- Certification of Placement/Arrival & Departure dates – are signed by the central International Office based in the Palatine centre.

11. Who should I contact if I have a query?

In the first instance email business.international@durham.ac.uk

12. Can I meet the Exchange Coordinator?

There will be a drop-in session offered once per week during term. The times can be obtained from business.international@durham.ac.uk or alternatively if you are not able to attend the drop-in session, email for an appointment.